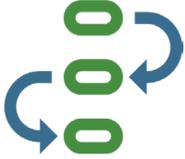


# APPI ENERGY EFFICIENCY SOLUTIONS

## Our Process

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APPI Energy's LED retrofit program provides businesses a trusted energy partner to assist them in economically replacing their current inefficient lighting with cost-effective, less-consumptive LED lighting. We provide a turnkey solution that sources products from reliable suppliers, manages the entire scope of the project, and secures rebates on the client's behalf.

Allow APPI Energy to perform an initial facility assessment, at no upfront cost or obligation to purchase, to determine if your organization is eligible for rebate incentives and assess the viability of the project. APPI Energy makes it easy for our clients to understand exactly what their rebates and savings can be. In many cases, a project can be completed with no capital expenditure on the part of the client.

## Lighting Engineering & Design

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Our expert lighting team will use the results of the facility assessment and client interviews to create a custom engineered design that will result in the most cost-effective lighting solution for your facilities. All lighting is guaranteed for a minimum of five years and backed by the Design Lights Consortium (DLC) or Energy Star Listings.

## Rebate

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APPI Energy works with all local utilities to secure all available rebates. Because of APPI Energy's extensive experience and knowledge of the energy efficiency industry we will be able to recover rebates that many businesses are unaware of. The APPI Energy project team will provide all paperwork and engage in negotiations with the utility in order to recover the largest possible rebate which will subsequently be delivered directly to the client.

## Implementation

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APPI Energy's project managers and engineers make energy efficient LED programs easy to implement. We often coordinate with local vendors as well as with your internal staff to manage the installation process and ensure a smooth outcome. Our clients find that this process is not time-consuming and does not distract from their normal business operations.

## Old Equipment Recycling

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APPI Energy manages the removal and responsible recycling of the old toxic lighting components and ensures that you receive credit for responsible recycling of your hazardous waste. A certificate of responsible recycling is provided at the completion of the project.

## Funding

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APPI Energy provides many options for funding lighting projects including opportunities for qualified clients that requires no upfront cost. Additionally, we can arrange for any relevant expenses to be included with the client's regular energy bill. Due to the substantial rebates and savings available, many clients can finance the project solely through the financial impact that energy efficient lighting creates.